

# Why RSA and Arrow



## Partner Enablement

- > To become a RSA partner and learn more about their SecurWorld Partner Program requirements, click [here](#)
- > Sales and technical training materials can be found on the [Partner Portal](#) – ASOC training is highly recommended
- > Deal registration can be done through the [Partner Portal](#) or by reaching out to our RSA Channel Development Manager, Britton Rennick, [brennick@arrow.com](mailto:brennick@arrow.com)

## MyArrow

- Search for on-hand product quantities, invoice status, shipping confirmations, and more

## Financing

- Escrow, open account, flooring, leasing, Arrow private label and more
- Arrow Capital Solutions offers many options for financing, from traditional leasing options, to capacity offerings that align expenses with planned business growth

## Marketing Support

- Get the most from your marketing spend, by using Arrow's marketing firms

## Loyalty Program

- We reward you for multiple lines you buy from us
- Vouchers can be used for demand generation, demo gear, training, or professional services

## Pre-sales Configuration

- Arrow has over 25 years of combined experience in security design, architecture, and delivery of RSA solutions which includes Authentication Manager, Archer, and Security Analytics

## Solutions Labs

- RSA solutions Security Analytics, Authentication Manager, Archer GRC, ECAT, and ASOC are available for POCs and integration testing with other suppliers such as Palo Alto Networks, Fortinet, Trend Micro, and Blue Coat

For questions, contact

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