

Why RSA and Arrow



Partner Enablement

- > To become a RSA partner and learn more about their SecurWorld Partner Program requirements, click [here](#)
- > Sales and technical training materials can be found on the [Partner Portal](#) – ASOC training is highly recommended
- > Deal registration can be done through the [Partner Portal](#) or by reaching out to our RSA Channel Development Manager, Britton Rennick, brennick@arrow.com

MyArrow

- Search for on-hand product quantities, invoice status, shipping confirmations, and more

Financing

- Escrow, open account, flooring, leasing, Arrow private label and more
- Arrow Capital Solutions offers many options for financing, from traditional leasing options, to capacity offerings that align expenses with planned business growth

Marketing Support

- Get the most from your marketing spend, by using Arrow's marketing firms

Loyalty Program

- We reward you for multiple lines you buy from us
- Vouchers can be used for demand generation, demo gear, training, or professional services

Pre-sales Configuration

- Arrow has over 25 years of combined experience in security design, architecture, and delivery of RSA solutions which includes Authentication Manager, Archer, and Security Analytics

Solutions Labs

- RSA solutions Security Analytics, Authentication Manager, Archer GRC, ECAT, and ASOC are available for POCs and integration testing with other suppliers such as Palo Alto Networks, Fortinet, Trend Micro, and Blue Coat

For questions, contact

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